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Adaptability

**Find your missing element with  
Thermo Fisher Scientific.**

# Integrated drug development and clinical services for new and emerging pharma

## Give your molecule its best shot at success

The path through drug development is marked by detours, roadblocks, and very few shortcuts. At times you may feel like you're the only person keeping your molecule on its critical path. Unexpected delays can lead to missed milestones, rework, and delayed timelines — all setbacks that no one wants to explain to their investors.

The Quick to Care™ suite of services delivers a streamlined drug development program, designed specifically for new and emerging companies. This program combines your drug substance and drug product development, clinical manufacturing, forecasting, demand planning, and clinical trial supply execution into a single solution to accelerate your discovery from molecule to medicine.

By working with Thermo Fisher Scientific, you can position your molecule for greater therapeutic and financial success because it has been formulated with scale-up in mind. In 2022 alone, Thermo Fisher executed 90+ active Quick to Care™ programs across all phases of drug development and through to commercialization.

We are the industry-leading partner for outsourced NDA launches, with 120 NDA/BLA approvals for therapeutic drugs from 2013-2022 — that's more than the next two CMOs combined.

Whether your goal is out-licensing at Phase I/IIb or taking your molecule to full commercialization, the Quick to Care™ services team at Thermo Fisher is with you every step of the way. Our team provides unified program management, scientific and technical insight, and strategic consulting while curbing redundancies to ensure success on your drug development journey.



**Learn how we can support your drug development  
journey from development to delivery.**

## Here's how it works:

### Comprehensive program management with a centralized point of contact

Your Quick to Care™ services program manager is your strategic partner within Thermo Fisher, who manages all communication related to your molecule's critical path. The program manager partners with you on all quality, safety, technology, and logistics issues, and liaises with subject matter experts across drug substance, drug product, and clinical supply areas, providing global governance and risk mitigation across your drug development journey. This role was designed specifically for small pharma companies who run lean.

### Scientific insight speeds every step

Your molecule team is assigned at project kick-off and consists of project managers on drug substance and drug product, as well as three scientific staff members reporting to each project manager. As drug substance is developed, drug product technical experts enter the dialogue to proactively prevent potential issues at scale-up. This ensures that your molecule is formulation-ready and simplifies your technology transfers. If a potential issue is identified, your program manager will pull in additional scientific experts in addition to your assigned molecule team, if necessary.

### Assurance of supply

An additional service offered within the Quick to Care™ program is our end-to-end demand planning which calculates the need for drug substance, drug product, and clinical demand. This decreases the risk of stock-out situations which can put development timelines at risk.

### Simplified contracting and administration

We have seen our clients lose time and investment when drug substance, drug product, and clinical supply services are executed in silos. We eliminate redundancies in project contracting, contract templating, negotiation, invoicing, and administration, so you can enjoy one single negotiation process and a more concise contract. A single, streamlined process simplifies your overall timeline with less paperwork and less overhead. We'll even customize the invoicing process to meet your company's needs — receive one single invoice or separate invoices.

With the high level of out-licensing and in-licensing M&A activities in pharma, we ensure an easy transition. Whether your molecule stays within the same partner at the same company or is out-licensed to multiple partners during the lifecycle of the program, all the financial, scientific, and technical know-how and data stay within a single vendor.

### Optimized supply chain

As your strategic partner, we have the experience and the expertise to serve your logistics needs with outstanding accuracy, security, and efficiency, while meeting your cold chain, regulatory, and other requirements. Our harmonized quality processes across the supply chain simplify and accelerate product movement, allowing us to deliver your shipments on time, in full, and at the required temperature.

As you move from drug substance to drug product, your Quick to Care™ services program manager and molecule team are accountable for leading all internal technology transfers and communicating progress. Our technology transfers are intensive and process-driven, ensuring complete transfer of knowledge and minimizing rework. In 2022, we successfully completed 20 small molecule technology transfers.



## Accelerating time to market

Whether your project is starting at chemical synthesis or formulation, we're ready to bring new molecules into our industry-leading, single-vendor drug development and clinical supply solution. [Contact us](#) today and let us show you how our Quick to Care™ services can give your molecule its best shot at success.